



Whatcom Farmers Co-op
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Whatcom Farmers Co-op emerged in 1982 from the purchase of Western Farmers Association facilities by Whatcom County Grange Supply on Grover Street. Both firms began as cooperatives back in the 1930's & 1940's. Whatcom Farmers Co-op took over the farm store at 415 Depot Road in Lynden and one on Meridian Street in Bellingham. We also expanded upon the petroleum and propane delivery business that both previous cooperatives were involved. Our core business in 1982 was the fertilizer plant owned by the famer members in Whatcom County.

Whatcom Famers Co-op offers local farmers fertilizer, agricultural chemicals and seed products for their crops. We also provide custom application of fertilizer and & crop protection products, custom corn planting & sidedress/cultivating of corn, and also have a team of professional crop consultants to advise our members on the best choices for their farming operation. Local farmers become voting members of our Co-op just by purchasing products from us.

We expanded our farm stores by building a third store in Ferndale, a fourth store in Nooksack, and developed a route truck store 'on wheels' to the dairy farms. We now call these retail facilities our "Country Stores". We offer a broad base of products, with Pet Food & Pet Supplies, our most popular group. We are also known for our Lawn & Garden Centers, including plants & shrubs. Anything a person may need-- fencing, feed, horse tack, hay or straw, can be found at competitive prices at our retail stores.

We are also a major Whatcom County supplier of petroleum & propane through our WFC Energy division. We deliver propane to over 6000 customers for heating needs. We deliver gasoline and diesel fuel to many farmers and local businesses and we have fueling stations at three of our Country Store locations (two stations have WFC Convenience Stores).

The customer issues that we deal with most often are the lack of customer knowledge about our Co-op and the realization that anyone can shop at our stores. The biggest challenge we face is getting new customers to come into our stores. The current economic conditions give new customers an alternative on where they can purchase supplies they may need at favorable prices from our WFC Country Stores.

Most customers realize that Whatcom Farmers Co-op is very involved in our local communities and service organizations throughout Whatcom County. We support many youth and agricultural programs. As a cooperative, we give our profit back to our customers each year. This keeps our income here in our local communities, provides employment opportunities for over 130 individuals, and gives a feeling of both trust and value to our customers.